



Fact Sheet

About*

The Point is an intimate, all-inclusive, adults-only private Adirondack estate on the edge of a shining mountain lake. A Great Camp of the Great North Woods built (from 1930-1933) by William Avery Rockefeller nearly a century ago as his family's private home. Today, The Point is a resort like no other, a magnificent log retreat full of priceless art and fine antiques, where guests gather as the high society of the Gilded Age once did at vibrant house parties deep in the forest. Guests of The Point have access to all areas of the secluded, 75-acre property where the days unfold at leisure, and the staff anticipates their every need. Each meal is an event, each day an adventure, each night a celebration. It is simple, splendid, and authentic. * *The Point promotes a digital disconnect and has Wi-Fi in the front office only. Cellular service is limited throughout the Adirondacks.*

Affiliations & Awards

The Point is a member of Relais & Châteaux, the prestigious Paris-based hotel association - one of 550 properties worldwide, 85 in North America. The Point was designated the first Relais & Châteaux property in the North America (1983).

The Point has been the proud recipient of many of the hospitality industry's highest awards and is one of the few properties in the world to consistently receive the Forbes Five-Star designation for *"flawless service and the finest of amenities. Staff is intuitive, engaging and passionate, and eagerly delivers service above and beyond the guests' expectations."*

Elite Traveler - "100 Top Hotels in the World" - 2018

Condé Nast Traveler's 2018 & 2017 Gold List

Elite Traveler - "Top 100 Suites" - 2017

Condé Nast Traveler's 2016 Readers' Choice Awards - The Point ranked #3 in "Top Resorts in New York & Mid-Atlantic."

Condé Nast Traveler's 2014 Readers' Choice Awards - The Point ranked #35 in "Top 100 Hotels & Resort in the World" and #10 in "Top 25 Resorts in the U.S."

Five-Star Rating by *Forbes Travel Guide* - 2018, 2017, 2016, 2015, 2014, 2013, 2012 etc. The Point is the only Forbes Five-Star property in New York State outside of New York City.

**Location**

The Point is located in Upstate New York, nestled in the Adirondacks, and situated on a secluded 75-acre property peninsula stretching into Upper Saranac Lake in Saranac Lake, NY.

History - The Adirondack Great Camp Era

The Adirondack Great Camps are grand and romantic log mansions built by Gilded Age magnates along the rugged lakeshores of upstate New York. It was a time when cities were growing and nature seemed too far away. The foremost families of the era - Vanderbilts and Astors, Guggenheims and Rockefellers - needed an escape from the crowded urban environments and suddenly found they had a yearning for wooded retreats of great yet rustic comfort.

Using native timber, Adirondack granite hauled by dray horses from the fields, stripped twigs, and round stones pulled from the rushing rivers, they created pastoral estates of astounding beauty and charm, places where nature could be encountered in its ideal form. These Great Camps embodied the romantic, 19th century notion of “roughing it” in the highest of luxury - a dream that continues to this day to call the sophisticated and adventurous to the Adirondacks. Some Great Camps were lavish, some simple - but none expressed better the collage of mountain charm than William Avery Rockefeller’s creation – “The Point.”

Architect

William G. Distin (1884 - 1970)

Accommodations

Eleven distinctive guest rooms are spread among the four original log buildings of The Point. Each has a broad lake view, many have huge, custom-made beds and all have a sumptuous private bath, some with the camp’s original chrome fixtures. Rich fabrics, fine antiques, 19th century oil paintings and elegant rustic furnishings complete each sitting area. A grand wood-burning stone fireplace make each guestroom a retreat of great comfort and peace. Smooth walls of native pine, spruce and fir are hand-waxed to a glowing, honeyed hue. A book, a crackling fire, a glass of wine, the bright lake and dark green woods beyond the leaded windows: all contribute to a feeling of deep and lasting well-being.

Pet Friendly

The Point welcomes well-behaved pets. Four-legged guests are allowed in all areas of the resort with the exception of the kitchen.



The Boathouse

The Boathouse is the largest and most requested guestroom at The Point and usually the first to be booked. An airy, open hall above the boats and water, where a lofty, beamed ceiling vaults over a storybook canopied bed in the very center of the room. An immense fireplace of native stone anchors the great open space at one end; panoramic views over Upper Saranac Lake to the mountains beyond fill the wide windows. The Boathouse offers a fully-stocked bar and a table for two, a sitting area with wingback chairs with an ottoman, an alcove with a chaise offers a quiet spot for a nap, a single sitting area with ottoman by the window, and a large dressing area alcove. Outside, on the wrap-around deck, two twin beds are suspended from the ceiling; their gentle sway mimics the feel of a canoe on calm waters. In The Boathouse's spectacular wood-paneled bathroom, a soaking tub-for-two and a rock-walled shower exemplify camping out, Great Camp-style.

Rooms in the Main Lodge

Mohawk: A private corridor off the Great Hall leads to The Rockefellers' former master bedroom, a favorite among guests. A king-size bed faces a wood-burning, fieldstone fireplace and a beamed wood ceiling arches overhead. Mohawk has a deep sofa by the wide windows, a writing desk, two armchairs that flank the fireplace, and a walk-in closet. A sitting area and table for two are by the window, adjacent to a door that opens to a semi-private, outdoor sitting area. The bathroom is glamorous in its vintage black, white and chrome, with a claw foot tub and separate waterfall shower.

Algonquin: Algonquin, originally William Rockefeller's study, is set along a private corridor leading from the Great Hall. It is a warm and handsome room with the paneled, butterscotch walls lined with old books from floor-to-ceiling. Rockefeller's specially commissioned map of Upper Saranac hangs above the stone fireplace revealing the curves and secrets of the lake. Algonquin's queen-size bed is flanked by brass and glass reading lamps, and an elegant desk below a bank of leaded windows is stocked with letterhead and pens. A private door leads outside down the wooded slope to the lake. In the bathroom, a claw foot tub stands to the right, and to the left is a large shower, from which the Adirondacks' pure water thunders down like a rainstorm.

Iroquois: Iroquois is a quiet, private and elegant room in the same building as the Great Hall. A fabric tufted four-poster king bed faces a field stone fireplace, the giant



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stones hefted from local fields a century ago. Wing chairs and a reading light flanks the fire, and enticing hard covers line the bookshelves. The leaded windows open eastward to the water, and just outside the Dutch door a path winds down toward The Boathouse cove. The white-tiled bathroom has a walk-in, waterfall shower, and a vintage closet with a full-length mirror.

Morningside: Morningside stands at the end of the south wing, and sunrise illuminates the warm wood paneled walls and floods with room with champagne light. A beamed ceiling arches over the custom wood carved king- or twin sized beds (guest preference). Deep armchairs and an ottoman sit before the robust stone fireplace. Windows line the walls, looking to the lake, down the wooded hill to The Boathouse and out to the drive. The bathroom has a claw foot tub and a walk-in double shower. Sunlit and airy, Morningside seems like a sumptuous cottage in the woods.

Rooms of the Eagle's Nest Building

Sentinel: Sentinel is a majestic two-room suite in the upper floor of what was originally the stables and garage, with views in every direction. A custom-made king-size bed with silver birch tree trunk posts seems to grow from the floor; a stone fireplace fills the room with warmth and dancing light. In the breakfast/sitting room, chairs, reading lamps and a sofa are gathered in front of a second stone fireplace, and a door leads out to a wide, private deck, furnished with Adirondack chaise lounges. A large dressing room leads to a black and white bathroom with two vanities and a deep soaking tub, a separate waterfall shower and ceiling-high mirrors.

Trappers: Tucked into the hillside behind the Pub, Trappers feels like a cabin in the woods - a rustic and delightfully comfortable room. Rough cut pine lines the walls, a fireplace of river stone stands opposite the sofa and pair of armchairs. Birch trees are anchored on either side of the king size bed and animal skins and oriental carpets warm the hardwood floors. From the wide bank of mullioned windows, all that can be seen are woods and water. Trappers has a large dressing room and a honey pine wood paneled bathroom with a double soaking shower and a marble vanity with double sinks.

Lookout: Lookout sits high in the trees, a private, romantic retreat overlooking the lake. A raised, king-size bed gazes out through French windows to a sunny, private deck, the slim pillars of the pines, the pale sky. Two armchairs stand near the stone fireplace, a sofa faces the woods and water. One rounded door leads to a walk-



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in closet, another to a bathroom with double marble sinks, and a steam shower for two. As befits a treetop home, Lookout is paneled all in painted wood and bejeweled with forest colors: deep greens, berry red, the gold of afternoon light.

Rooms of The Guest House

Saranac: Saranac is a cozy, magical room in the Guest House, a Great Camp classic paneled all in fir. A wide alcove across from the bed is entirely taken up by a beautiful, chiseled stone fireplace with a ledge wide enough to sleep on. Two large armchairs share a footrest in front of the fire; the wood ceiling vaults above the oversize king bed. Glass doors lead to a private stone patio which looks to the forest and the lake. The spacious, black and white bathroom has a deep tub, a shower, a white marble double vanity, and windows that open out towards the croquet lawn.

Weatherwatch: Sumptuous and vast, Weatherwatch is one of The Point's most luxurious bedrooms, the former living room of the Guest House. A gigantic, chiseled-stone fireplace faces a wall of windows framing the glittering lake. A beamed wooded cathedral ceiling soars over the curtained king bed. Weatherwatch is replete with a sense of peace, and airy quiet. A double chaise, a pair of cushioned armchairs with ottomans and a handmade twig coffee table forms a large sitting area between the windows and the fire. In the renovated bathroom with new a black and white mosaic tile floor is a rain shower, claw foot tub across from a double black marble vanity with chrome fixtures. A walk-in closet and a generous, private stone patio complete the aura of splendor and spaciousness.

Evensong: Evensong was Mrs. Rockefeller's favorite. It is a lovely, beckoning room, filled with sunlight in the daytime and aglow with lamps and firelight at night. A fieldstone fireplace stands in the middle of a large, windowed alcove, facing a king size. Oil paintings hang on the mellow, hand-waxed walls. A dressing table has a classic curved stool, an elegant mirror and flattering lighting, perfect for getting ready in the evenings. Evensong's bath is new, with black and white tile, a double shower, claw foot tub and two individual vanities with the original medicine cabinets and chrome fixtures.

Executive Chef Loic Leperlier

Chef Loic Leperlier has been Executive Chef at The Point since 2013. His professional history has seen him through top Michelin star restaurants and Five-Star resorts in Europe and French Polynesia including the 3-Michelin star



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restaurant Lucas Carton in Paris, the Five-Star Dromoland Castle Hotel in Ireland and the Four Seasons Resort Bora Bora. In the United States he has worked at other Relais & Châteaux properties including the Inn at Dos Brisas in Texas and Hotel Fouchère in Pennsylvania.

Dining

As at any house party, guests at The Point usually dine together, most often in the Great Hall - although snow barbecues at the lean-to, luncheons on the terrace, island picnics, or cocktails on the ELCO, a glass enclosed electric boat, are mainstays as well. Dining together is often the aspect guests love most about their visit. If guests prefer, they may dine by themselves, with other guests, in their room, in the Pub or set-up at another location on the property.

The Point is proud to offer guests truly world-class cuisine prepared by Executive Chef Loic Leperlier and his talented team. Each meal is an exciting occasion, planned weeks in advance and takes into account the dietary restrictions, along with likes and dislikes, of each guest. The cuisine reflects the changing seasons, inspired by upstate New York's finest produce and is made from foods fresh from local farms or rarities flown in from afar. Many life-long friendships are forged around the twin tables of the Great Hall, and the room rings with laughter and lively conversation as course after course arrives at the table.

Breakfast - Morning coffee or tea is delivered to guests to their rooms. Guests can choose to breakfast in bed, at a private breakfast table overlooking the lake, before the fire on a chilly morning or meander over to the Great Hall to join friends.

Lunch - Lunch is served together in the Great Hall daily at 1 p.m. However, lunch can also take place wherever guests fancy. Gourmet picnics can be packed, cook-outs can be arranged; lunch anywhere on property can be organized.

Dinner - In the evening, guests gather for cocktails in the Great Hall, in the Pub, or perhaps on The Point's ELCO boat, an electric boat launch. The house party then moves to the Great Hall for a multiple course dinner. Dish follows mouth-watering dish, all accompanied by generous amounts of fine wines from the private cellars. Dinner attire is worn throughout the week, and black tie is suggested on Wednesday and Saturday evenings to continue the tradition of elegant Great Camp dining.



On-site Activities

The Point offers an array of year-round activities:

Outdoors - Spring Summer & Fall: lake swimming, water-skiing, wakeboarding, tubing, picnicking, walking, hiking, croquet, boating (canoes, kayaks and mahogany electric inboards), fishing, tennis, badminton

Outdoors - Winter: cross-country skiing, snowshoeing, ice-skating, curling, ice-fishing, snow barbeques

Indoors - Year-round: darts, billiards, Stave puzzles, audio/DVD/video libraries, book library, in-room massages from a certified massage therapist (additional fees apply for massage appointments)

Boats at The Point's Boathouse

The Point offers several different boating options offers guests canoes, kayaks, Budsins (wooden electric boats) and outboard motor boats for their own adventure on Upper Saranac Lake.

The Point also has licensed boat drivers on-hand to captain the Ski Nautique for water skiing, wakeboarding and tubing. In addition, The Point offers captained adventures on a 33' 1933 replica Hacker-Craft, a hand-constructed mahogany speed boat; as well as the ELCO (Electric Launch Company), a glass enclosed electric boat that is used for relaxing rides on the lake, for breakfast or lunches and, in the summer and fall months, for evening cocktail cruises.

Nearby Activities

Spring, Summer & Fall - antiquing, golf, hiking, horseback riding, scenic drives, hunting, trout and bass fishing

Winter - downhill skiing at Whiteface Mountain (Lake Placid, NY), view Olympic training in Lake Placid, luge, bobsled, scenic drives

Rates

2018 all-inclusive rates start from \$1,700 per room, per night based on double occupancy, with carte blanche use of sports equipment and facilities, as well as all meals, afternoon tea, unlimited wine and spirits from open bars located throughout the property. The entire property can be reserved for \$27,100 per night. In addition to the rate there is a 20% resort charge, New York State sales tax of 8% and a 5% occupancy tax. These are 2018 rates and are subject to change without notice.

Getting There

DRIVING

The Point can be reached by car from major cities. Drive times include:

New York City	Approximately 5 hours
Boston	Approximately 5 hours



Montreal	Approximately 2 ½ hours
Albany, NY	Approximately 2 ½ hours
Burlington, VT	Approximately 2 hours

FLYING

Cape Air flies direct to Saranac Lake, into Adirondack Regional Airport (SLK) several times a day from Boston Logan International Airport (BOS). The Point can also provide quotes from charter service companies for those guests interested in flying privately. Complimentary ground transfers from Adirondack Regional Airport are included in the rates and guests will be met and driven to The Point, only 20 minutes away.

Another option for guests is flying with a major carrier such as American, Delta, Jet Blue, Porter or United to Burlington, VT; or American, Boutique Air, Delta, JetBlue, One Jet, Southwest or United to Albany, NY and rent a car for a lovely two-and-a-half hour drive to The Point.

The Point can also arrange a car service from any major airport.

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